

## Path to Partnership: Sponsorship

"The traditional path to purchase has been disrupted and businesses need to consider how they can engage with customers as both individuals and as part of communities and collectives."

The Deloitte Consumer Review:
The Growing Power of Consumers, 2014

#### **About Us**

Mindful Mornings is a monthly Friday forum that connects, inspires, educates, and activates mission-driven do-gooders who want to create a more well-world. These Mindful Mornings do-gooders are the perfect fit for brands that support progress in the areas of health, wellness, sustainability, peace, equality, and community building.

### On the first Friday of every month...

- **8:00am** In a location TBD, the doors swing open. Do-gooders enjoy coffee, kombucha, delicious food, and caring conversations.
- **8:15am** All are welcomed by the Chapter Founder(s). Sponsors are introduced and thanked for making this life-changing forum a reality.
- **8:20am** The keynote speaker takes the stage. Attendees listen to riveting keynote content that will help them along their journey, inspiring and informing their steps. Q&A follows.
- 8:50am The Chapter Founder then welcomes announcements from the crowd, and once again mentions all sponsors before the crew returns to either connecting with one another or going about the rest of their Friday morning.
- **9:00am** All leave feeling closer to one another, more aware of the do-goodin' people and businesses that exist in their community, and better equipped to forge ahead on their mission-driven journeys.



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#### **Built to Scale**

Mindful Mornings is designed to scale from city to city. Additional sponsorship opportunities will be available as new chapters launch. New market suggestions driven by sponsor value are welcome.

|   | Sponsorship   |                                |               |                                |               |                                |               |                                |
|---|---------------|--------------------------------|---------------|--------------------------------|---------------|--------------------------------|---------------|--------------------------------|
|   | 1 month       |                                | 3 months      |                                | 6 months      |                                | 12 months     |                                |
|   | Local         | National                       | Local         | National                       | Local         | National                       | Local         | National                       |
| Investment  | \$600         | multiplied by<br># of chapters | \$1800        | multiplied by<br># of chapters | \$3600        | multiplied by<br># of chapters | \$6000        | multiplied by<br># of chapters |
| Presence on our Website   |               |                                |               |                                |               |                                |               |                                |
| Presence on website: globally   |               | every page                     |               | every page                     |               | every page                     |               | every page                     |
| Presence on website: chapter-specific   | local chapter | all chapters                   |
| Presence at Forums  |               |                                |               |                                |               |                                |               |                                |
| Shout-out, on-site, at forums   | 1 forum       | multiplied by<br># of chapters | 3 forums      | multiplied by<br># of chapters | 6 forums      | multiplied by<br># of chapters | 12 forums     | multiplied by<br># of chapters |
| Presence in Email Newsletters   |               |                                |               |                                |               |                                |               |                                |
| Mention in chapter-specific newsletter  | 1 email       | multiplied by<br># of chapters | 3 emails      | multiplied by<br># of chapters | 6 emails      | multiplied by<br># of chapters | 12 emails     | multiplied by<br># of chapters |
| Instagram Promotion   |               |                                |               |                                |               |                                |               |                                |
| A mix of individualized & group posts   | 2/month       | multiplied by<br># of chapters |
| Additional Opportunities  |               |                                |               |                                |               |                                |               |                                |
| Decided upon on a sponsor-by-sponsor<br>basis: co-create content, sponsor<br>monthly Acts of Kindness, run contests,<br>and present your business & brand<br>on-site at a Mindful Mornings Forum. | x             | x                              | x             | x                              | х             | x                              | x             | x                              |

















